

CONAZOL® FOOTCA 2016





CONFIDENTIAL



Maximum Strength LA CURA MÁXIMA



Focused on US Hispanic Shoppers with:

Strong Value Proposition

- Maximum Strength OTC Formulation (Miconazole Nitrate 2%)
- \$7.47 Price Point at Walmart

Multiple SKUs Now Available in the US

- Cream and Spray Powder Now Available
- Talc in 2016

LIOMONT

Complete Conazol Foot Care Portfolio Coming Soon



Conazol - a Leading Brand in Mexico with a Pharmaceutical Heritage

• Liomont Labs, a leading pharmaceutical laboratory operating in Mexico for over 75 years.





CONTROL 2016 PROMOTIONAL PROGRAM

🕑 Cura el Pie de Atleta

IVISIOO

Conazol

Walmart

Driving Incremental Traffic & Sales to Walmart's Foot Care Set!

- Robust Univision TV Schedule Q2 & Q3
 - Supported by in-store merchandising and displays
 - EXCLUSIVE Walmart Foot Care Tags
- Conazol Endorsed by Hispanic Soccer Personalities - Product Endorsements EXCLUSIVE to Walmart
- Conazol "FutCare™" Mobile Loyalty Rewards Program
 - Mobile effort accelerates Conazol unit movement
 - Drives Hispanic shopper traffic to Walmart Foot Care set
 - Conazol "FutCaresm" Designed to Educate US Hispanics with Spanish-Language Foot Care Health & Wellness information
 - EXCLUSIVE to Walmart









IN-STORE PROMOTION & MERCHANDISING

- EXCLUSIVE to Walmart: Conazol In-Store Sampling in Key Markets
 - Including Exclusive BOGO and Gift w/Purchase
 - Mobile & Social platforms driving Hispanics to Foot Care set





Malmart Exclusive Partner Opportunity

Conazol's "Copa Conazol"" Junior Soccer Program from Jan to Dec 2016

- Supporting US Hispanic Community Soccer Leagues in Key Markets
 - Featuring robust prizes and incentives:
 - World Cup Package Prize to Winners
 - Soccer Gear & Conazol Product Giveaways
 - Conazol Sampling w/Bounce-Back coupons Exclusive to Walmart Foot Care
 - Local engagement with Hispanic Families in Key Markets

